MKP Chicago											
Sept 2018 NWTA Financial Results											
Results as of:	9/30/2019										
Attendance					Collection Rates to Date						
Number of Initiates		24			Total Net Initiate Fees			93%			
Number of paying Staff		34			Total Staff Fees			100%			
Number of non-paying Staff		3			Initiate *Payment Plans*			100%		AMT Due:	$ -
				Start of Weekend (1)							
				(At June 30th)			Actual Results to Date (2)			With Full Fee	Collections (3)
Revenues											
	Initiate Fee Payments			$ 7,998			$ 16,680			$ 16,680	
	Scholarship Funds Used (4)			(1,435)			(1,740)			(1,740)	
	Unused Weekend Donations			675			650			650	
	Total Net Initiate Collections to Date				7,238			15,590			15,590
	Staff				2,625			4,250			4,250
					$ 9,863			$ 19,840			$ 19,840
Expenses											
	Camp Rental									$ 2,500	
	Food			1,500			1,291			1,291	
	Leaders and Travel			2,620			3,248			3,248	
	MKPI			3,079			5,300			5,300	
	Materials/Misc						1,181			1,181	
	Insurance									-	
					$ 7,199			$ 11,020			$ 13,520
Financial Contribution					$ 2,664			$ 8,820			$ 6,320

MKP Chicago										
January 2019 NWTA Financial Results										
Results as of:	9/30/2019									
Attendance					Collection Rates to Date					
Number of Initiates		32			Total Net Initiate Fees		88%			
Number of paying Staff		44	(billed for 35)		Total Staff Fees		94%			
Number of non-paying Staff		5			Initiate *Payment Plans*		65%		AMT Due:	$ 3,234
				Start of Weekend (1)						
				(At Jan 1st)		Actual Results to Date (2)			With Full Fee	Collections (3)
Revenues										
	Initiate Fee Payments			$ 15,085		$ 19,705			$ 22,240	
	Scholarship Funds Used (4)			(970)		(1,365)			(970)	
	Unused Weekend Donations			1,150		1,150			1,150	
	Total Net Initiate Collections to Date				15,265		19,490			22,420
	Staff				4,821		5,196			5,500
					$ 20,086		$ 24,686			$ 27,920
Expenses										
	Camp Rental					$ 1,000			$ 1,000	
	Food			2,000		2,000			2,000	
	Leaders and Travel			4,550		4,550			4,550	
	MKPI			5,066		6,550			6,550	
	Materials/Misc			1,022		1,485			1,485	
	Insurance								-	
					$ 12,638		$ 15,585			$ 15,585
Financial Contribution					$ 7,448		$ 9,101			$ 12,335

MKP Chicago											
April 2019 NWTA Financial Results											
Results as of:	9/30/2019										
Attendance					Collection Rates to Date						
Number of Initiates		39			Total Net Initiate Fees			89%			
Number of paying Staff		31	(paid USA for 33)??		Total Staff Fees			97%			
Number of non-paying Staff		17	please confirm!		Initiate *Payment Plans*			81%		AMT Due:	$ 1,755
				Start of Weekend (1)							
				(At April 1st)			Actual Results to Date (2)			With Full Fee	Collections (3)
Revenues											
	Initiate Fee Payments			$ 18,731			$ 25,475			$ 27,105	
	Scholarship Funds Used (4)			(1,830)			(1,975)			(1,975)	
	Unused Weekend Donations			825			725			725	
	Total Net Initiate Collections to Date				17,726			24,225			25,855
	Staff				3,500			3,750			3,875
					$ 21,226			$ 27,975			$ 29,730
Expenses											
	Camp Rental						$ -			$ 2,500	
	Food			1,500			1,043			1,043	
	Leaders and Travel			4,690			5,702			5,702	
	MKPI			4,579			7,500			7,500	
	Materials/Misc									-	
	Insurance									-	
					$ 10,769			$ 14,245			$ 16,745
Financial Contribution					$ 10,457			$ 13,730			$ 12,985

MKP Chicago											
June 2019 NWTA Financial Results											
Results as of:	9/30/2019										
Attendance					Collection Rates to Date						
Number of Initiates		31			Total Net Initiate Fees			87%			
Number of paying Staff		25	(paid USA for 27)??		Total Staff Fees			100%			
Number of non-paying Staff		6			Initiate *Payment Plans*			80%		AMT Due:	$ 1,581
				Start of Weekend (1)							
				(At June 1st)			Actual Results to Date (2)			With Full Fee	Collections (3)
Revenues											
	Initiate Fee Payments			$ 13,687			$ 19,964			$ 21,545	
	Scholarship Funds Used (4)			(1,835)			(1,835)			(1,835)	
	Unused Weekend Donations			600			600			600	
	Total Net Initiate Collections to Date				12,452			18,729			20,310
	Staff				3,000			3,125			3,125
					$ 15,452			$ 21,854			$ 23,435
Expenses											
	Camp Rental									$ 2,500	
	Food						2,103			2,103	
	Leaders and Travel			344			4,418			4,418	
	MKPI			6,050			6,000			6,000	
	Materials/Misc						2,986			2,986	
	Insurance									-	
					$ 6,394			$ 15,507			$ 18,007
Financial Contribution					$ 9,058			$ 6,347			$ 5,428

MKP Chicago										
August 2019 NWTA Financial Results										
Results as of:	9/30/2019									
Attendance					Collection Rates to Date					
Number of Initiates		32			Total Net Initiate Fees		92%			
Number of paying Staff		36	paid USA for 40		Total Staff Fees		97%			
Number of non-paying Staff		4			Initiate *Payment Plans*		82%		AMT Due:	$ 3,151
				Start of Weekend (1)						
				(At June 1st)		Actual Results to Date (2)			With Full Fee	Collections (3)
Revenues										
	Initiate Fee Payments			$ 5,890		$ 19,235			$ 22,240	
	Scholarship Funds Used (4)			(155)		(155)			(155)	
	Unused Weekend Donations			1,300		1,475			1,475	
	Total Net Initiate Collections to Date				7,035		20,555			23,560
	Staff				3,104		4,354			4,500
					$ 10,139		$ 24,909			$ 28,060
Expenses										
	Camp Rental			$ 1,500		$ 1,500			$ 2,500	
	Food			2,203		2,203			2,203	
	Leaders and Travel			3,610		4,316			4,316	
	MKPI					6,800			6,800	
	Materials/Misc			827		1,037			1,037	
	Insurance								-	
					$ 8,140		$ 15,856			$ 16,856
Financial Contribution					$ 1,999		$ 9,053			$ 11,204

MKP Chicago										
September 2019 NWTA Financial Results										
Results as of:	9/30/2019									
Attendance					Collection Rates to Date					
Number of Initiates		20			Total Net Initiate Fees		73%			
Number of paying Staff		40			Total Staff Fees		99%			
Number of non-paying Staff		0			Initiate *Payment Plans*		0%		AMT Due:	$ 2,607
				Start of Weekend (1)						
				(At June 1st)		Actual Results to Date (2)			With Full Fee	Collections (3)
Revenues										
	Initiate Fee Payments			$ 11,330		$ 11,330			$ 13,900	
	Scholarship Funds Used (4)			(2,910)		(2,910)			(2,910)	
	Unused Weekend Donations			1,780		1,780			1,780	
	Total Net Initiate Collections to Date				10,200		10,200			12,770
	Staff				4,963		4,963			5,000
					$ 15,163		$ 15,163			$ 17,770
Expenses										
	Camp Rental			$ 3,915		$ 3,915			$ 3,915	
	Food			1,500		1,500			1,500	
	Leaders and Travel									
	MKPI								5,000	
	Materials/Misc									
	Insurance								-	
					$ 5,415		$ 5,415			$ 10,415
Financial Contribution					$ 9,748		$ 9,748			$ 7,355

(1) Includes fees collected and expenses at start of weekend, defined to be end of month of weekend.

(2) Includes all fees collected to date and all expenses of weekend.

(3) Illustrates what Financial Contribution would be if all fees were collected

(4) Fee discounts and use of MKP Chicago Scholarship funds. This does not include donations made directly to an initiate as those donations did not come out of MKP Chicago funds.

Note: A "Budget" weekend, is 22 initiates, 35 staff, one leader and two co-leaders, and is expected to have a financial contribution of $4,135 at a collection rate of 85% of the total revenues that would have been collected from Initiates before any discounts.