

MKP Chicago									
<i>Sept 2018 NWT A Financial Results</i>									
Results as of:	8/31/2019								
Attendance		Collection Rates to Date							
Number of Initiates	24	Total Net Initiate Fees		93%					
Number of paying Staff	34	Total Staff Fees		100%					
Number of non-paying Staff	3	Initiate Payment Plans		100%		AMT Due:	\$ -		
		Start of Weekend (1)							
		(At June 30th)		Actual Results to Date (2)		With Full Fee Collections (3)			
Revenues									
	Initiate Fee Payments	\$ 7,998		\$ 16,680		\$ 16,680			
	Scholarship Funds Used (4)	(1,435)		(1,740)		(1,740)			
	Unused Weekend Donations	675		650		650			
	Total Net Initiate Collections to Date	7,238		15,590		15,590			
	Staff	2,625		4,250		4,250			
		\$ 9,863		\$ 19,840		\$ 19,840			
Expenses									
	Camp Rental					\$ 2,500			
	Food	1,500		1,291		1,291			
	Leaders and Travel	2,620		3,248		3,248			
	MKPI	3,079		5,300		5,300			
	Materials/Misc			1,181		1,181			
	Insurance					-			
		\$ 7,199		\$ 11,020		\$ 13,520			
Financial Contribution		\$ 2,664		\$ 8,820		\$ 6,320			

MKP Chicago									
<i>January 2019 NWTA Financial Results</i>									
Results as of:	8/31/2019								
Attendance		Collection Rates to Date							
Number of Initiates	32	Total Net Initiate Fees		88%					
Number of paying Staff	44 (billed for 35)	Total Staff Fees		94%					
Number of non-paying Staff	5	<i>Initiate Payment Plans</i>		59%		<i>AMT Due:</i>		\$ 3,234	
		Start of Weekend (1)							
		(At Jan 1st)		Actual Results to Date (2)		With Full Fee Collections (3)			
Revenues									
Initiate Fee Payments		\$ 15,085		\$ 19,310		\$ 22,240			
Scholarship Funds Used (4)		(970)		(970)		(970)			
Unused Weekend Donations		1,150		1,150		1,150			
Total Net Initiate Collections to Date		15,265		19,490		22,420			
Staff		4,821		5,196		5,500			
		\$ 20,086		\$ 24,686		\$ 27,920			
Expenses									
Camp Rental				\$ 1,000		\$ 1,000			
Food		2,000		2,000		2,000			
Leaders and Travel		4,550		4,550		4,550			
MKPI		5,066		6,550		6,550			
Materials/Misc		1,022		1,485		1,485			
Insurance						-			
		\$ 12,638		\$ 15,585		\$ 15,585			
Financial Contribution									
		\$ 7,448		\$ 9,101		\$ 12,335			

MKP Chicago									
<i>April 2019 NWT A Financial Results</i>									
Results as of:		8/31/2019							
Attendance				Collection Rates to Date					
Number of Initiates		39		Total Net Initiate Fees		88%			
Number of paying Staff		31 (paid USA for 33)??		Total Staff Fees		97%			
Number of non-paying Staff		17 please confirm!		<i>Initiate Payment Plans</i>		77%		<i>AMT Due: \$ 2,061</i>	
				Start of Weekend (1)					
				(At April 1st)		Actual Results to Date (2)		With Full Fee Collections (3)	
Revenues									
Initiate Fee Payments		\$ 18,731		\$ 25,169		\$ 27,105			
Scholarship Funds Used (4)		(1,830)		(1,975)		(1,975)			
Unused Weekend Donations		825		725		725			
Total Net Initiate Collections to Date				17,726		23,919		25,855	
Staff				3,500		3,750		3,875	
				\$ 21,226		\$ 27,669		\$ 29,730	
Expenses									
Camp Rental				\$ -		\$ 2,500			
Food		1,500		1,043		1,043			
Leaders and Travel		4,690		5,702		5,702			
MKPI		4,579		7,500		7,500			
Materials/Misc						-			
Insurance						-			
				\$ 10,769		\$ 14,245		\$ 16,745	
Financial Contribution									
				\$ 10,457		\$ 13,424		\$ 12,985	

MKP Chicago									
<i>August 2019 NWTA Financial Results</i>									
Results as of:		8/31/2019							
Attendance				Collection Rates to Date					
Number of Initiates		32		Total Net Initiate Fees		32%			
Number of paying Staff		36 paid USA for 40		Total Staff Fees		69%			
Number of non-paying Staff		4		<i>Initiate Payment Plans</i>		0%		<i>AMT Due: \$ 17,746</i>	
				Start of Weekend (1)					
				(At June 1st)		Actual Results to Date (2)		With Full Fee Collections (3)	
Revenues									
Initiate Fee Payments		\$ 5,890		\$ 5,890		\$ 22,240			
Scholarship Funds Used (4)		(155)		(155)		(155)			
Unused Weekend Donations		1,300		1,300		1,300			
Total Net Initiate Collections to Date		7,035		7,035		7,035		23,385	
Staff		3,104		3,104		3,104		4,500	
		\$ 10,139		\$ 10,139		\$ 10,139		\$ 27,885	
Expenses									
Camp Rental		\$ 1,500		\$ 1,500		\$ 2,500			
Food		2,203		2,203		2,203			
Leaders and Travel		3,610		3,610		3,610			
MKPI						6,800			
Materials/Misc		827		827		827			
Insurance						-			
		\$ 8,140		\$ 8,140		\$ 8,140		\$ 9,300	
Financial Contribution									
		\$ 1,999		\$ 1,999		\$ 1,999		\$ 18,585	

(1) Includes fees collected and expenses at start of weekend, defined to be end of month of weekend.								
(2) Includes all fees collected to date and all expenses of weekend.								
(3) Illustrates what Financial Contribution would be if all fees were collected								
(4) Fee discounts and use of MKP Chicago Scholarship funds. This does not include donations made directly to an initiate as those donations did not come out of MKP Chicago funds.								
Note: A "Budget" weekend, is 22 initiates, 35 staff, one leader and two co-leaders, and is expected to have a financial contribution of \$4,135 at a collection rate of 85% of the total revenues that would have been collected from Initiates before any discounts.								