

MKP Chicago							
<i>April 2018 NWTA Financial Results</i>							
Results as of:	7/31/2019						
Attendance			Collection Rates to Date				
Number of Initiates	36		Total Net Initiate Fees	104%			
Number of paying Staff	31 paid for 32 MKP USA		Total Staff Fees	100%			
Number of non-paying Staff	6		Initiate Payment Plans	100%		AMT Due:	\$ -
Start of Weekend (1)							
(At April 30th)							
				Actual Results to Date (2)		With Full Fee Collections (3)	
Revenues							
Initiate Fee Payments	\$ 14,493		\$ 25,020	\$ 25,020			
Scholarship Funds Used (4)	(340)		(770)	(770)			
Unused Weekend Donations	1,900		1,775	1,775			
Total Net Initiate Collections to Date			16,053	26,025		26,025	
Staff			3,250	3,875		3,875	
			\$ 19,303	\$ 29,900		\$ 29,900	
Expenses							
Camp Rental			\$ 1,250	\$ 2,500			
Food	1,500		1,638	1,638			
Leaders and Travel	3,310		3,310	3,310			
MKPI	5,086		7,000	7,000			
Materials/Misc	921		1,887	1,887			
Insurance			-	-			
			\$ 10,817	\$ 15,085		\$ 16,335	
Financial Contribution			\$ 8,486	\$ 14,815		\$ 13,565	
(1) Includes fees collected and expenses at start of weekend, defined to be end of month of weekend.							
(2) Includes all fees collected to date and all expenses of weekend.							
(3) Illustrates what Financial Contribution would be if all fees were collected							
(4) Fee discounts and use of MKP Chicago Scholarship funds. This does not include donations made directly to an initiate as those donations did not come out of MKP Chicago funds.							
Note: A "Budget" weekend, is 22 initiates, 35 staff, one leader and two co-leaders, and is expected to have a financial contribution of \$4,135 at a collection rate of 85% of the total revenues that would have been collected from Initiates before any discounts.							

MKP Chicago														
June 2018 NWTA Financial Results														
Results as of:		7/31/2019												
Attendance				Collection Rates to Date										
Number of Initiates		28		Total Net Initiate Fees		96%								
Number of paying Staff		31		34 billed USA		Total Staff Fees		99%						
Number of non-paying Staff		4		Initiate Payment Plans		100%		AMT Due:		\$		42		
Start of Weekend (1)														
(At June 30th)														
				Actual Results to Date (2)				With Full Fee Collections (3)						
Revenues														
Initiate Fee Payments		\$ 10,544		\$ 19,460		\$ 19,460								
Scholarship Funds Used (4)		(695)		(1,796)		(1,796)								
Unused Weekend Donations		1,085		1,085		1,085								
Total Net Initiate Collections to Date				10,934		18,749		18,749						
Staff				3,250		3,833		3,875						
				\$ 14,184		\$ 22,582		\$ 22,624						
Expenses														
Camp Rental				\$ 1,250		\$ 2,500								
Food		1,500		1,881		1,881								
Leaders and Travel		5,091		5,091		5,091								
MKPI		4,507		5,900		5,900								
Materials/Misc				1,734		1,734								
Insurance														
				\$ 11,098		\$ 15,856		\$ 17,106						
Financial Contribution				\$ 3,086		\$ 6,726		\$ 5,518						
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Note: A "Budget" weekend, is 22 initiates, 35 staff, one leader and two co-leaders, and is expected to have a financial contribution of \$4,135 at a collection rate of 85% of the total revenues that would have been collected from Initiates before any discounts.														

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<i>Sept 2018 NWTA Financial Results</i>							
Results as of:	7/31/2019						
Attendance		Collection Rates to Date					
Number of Initiates	24	Total Net Initiate Fees		93%			
Number of paying Staff	34	Total Staff Fees		100%			
Number of non-paying Staff	3	<i>Initiate Payment Plans</i>		<i>100%</i>		<i>AMT Due:</i>	<i>\$ -</i>
		Start of Weekend (1)					
		(At June 30th)		Actual Results to Date (2)		With Full Fee Collections (3)	
Revenues							
Initiate Fee Payments		\$ 7,998		\$ 16,680		\$ 16,680	
Scholarship Funds Used (4)		(1,435)		(1,740)		(1,740)	
Unused Weekend Donations		675		650		650	
Total Net Initiate Collections to Date				7,238		15,590	
Staff				2,625		4,250	
				\$ 9,863		\$ 19,840	
Expenses							
Camp Rental						\$ 2,500	
Food		1,500		1,291		1,291	
Leaders and Travel		2,620		3,248		3,248	
MKPI		3,079		5,300		5,300	
Materials/Misc				1,181		1,181	
Insurance						-	
				\$ 7,199		\$ 11,020	
						\$ 13,520	
Financial Contribution				\$ 2,664		\$ 8,820	
						\$ 6,320	
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(4) Fee discounts and use of MKP Chicago Scholarship funds. This does not include donations made directly to an initiate as those donations did not come out of MKP Chicago funds.							
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MKP Chicago							
January 2019 NWT A Financial Results							
Results as of:		7/31/2019					
Attendance			Collection Rates to Date				
Number of Initiates	32		Total Net Initiate Fees	88%			
Number of paying Staff	44 (billed for 35)		Total Staff Fees	94%			
Number of non-paying Staff	5		Initiate Payment Plans	59%		AMT Due:	\$ 3,234
Start of Weekend (1)							
(At Jan 1st)				Actual Results to Date (2)		With Full Fee Collections (3)	
Revenues							
	Initiate Fee Payments	\$ 15,085		\$ 19,310		\$ 22,240	
	Scholarship Funds Used (4)	(970)		(970)		(970)	
	Unused Weekend Donations	1,150		1,150		1,150	
	Total Net Initiate Collections to Date		15,265		19,490		22,420
	Staff		4,821		5,196		5,500
			\$ 20,086		\$ 24,686		\$ 27,920
Expenses							
	Camp Rental			\$ 1,000		\$ 1,000	
	Food	2,000		2,000		2,000	
	Leaders and Travel	4,550		4,550		4,550	
	MKPI	5,066		6,550		6,550	
	Materials/Misc	1,022		1,485		1,485	
	Insurance					-	
			\$ 12,638		\$ 15,585		\$ 15,585
Financial Contribution			\$ 7,448		\$ 9,101		\$ 12,335
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<i>April 2019 NWTA Financial Results</i>																		
Results as of:	7/31/2019																	
Attendance				Collection Rates to Date														
Number of Initiates	39			Total Net Initiate Fees	87%													
Number of paying Staff	31	(paid USA for 33)??		Total Staff Fees	97%													
Number of non-paying Staff	17	please confirm!		<i>Initiate Payment Plans</i>	<i>72%</i>			AMT Due:	\$	2,482								
				Start of Weekend (1)														
				(At April 1st)				Actual Results to Date (2)					With Full Fee Collections (3)					
Revenues																		
	Initiate Fee Payments			\$	18,731			\$	24,748			\$	27,105					
	Scholarship Funds Used (4)				(1,830)				(1,975)				(1,975)					
	Unused Weekend Donations				825				725				725					
	Total Net Initiate Collections to Date								17,726				23,498				25,855	
	Staff								3,500				3,750				3,875	
									\$	21,226			\$	27,248			\$	29,730
Expenses																		
	Camp Rental							\$	-			\$	2,500					
	Food				1,500				1,043				1,043					
	Leaders and Travel				4,690				5,702				5,702					
	MKPI				4,579				7,500				7,500					
	Materials/Misc												-					
	Insurance												-					
									\$	10,769			\$	14,245			\$	16,745
Financial Contribution									\$	10,457			\$	13,003			\$	12,985
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